

# AutoTrackXP

## International Searches

You know the value of ChoicePoint's domestic data. Now you can locate people and identify business assets in foreign countries with ChoicePoint's new **international searches**. ChoicePoint gives you the most comprehensive online international data available, with individual and business information from Mexico, Colombia, Argentina, Brazil, and Costa Rica. After logging in, click the **AutoTrack International** link under **General Searches** to begin accessing the most comprehensive international public record data available.

Flat rate customers please contact your national Sales Account Manager to find out how you can access ChoicePoint's International data.

Country	Search	GSA Price
	Reverse Telephone	\$ 15.00
	Telephone - Other	\$ 15.00
	Telephone - Other	\$ 15.00
	Investor Profile	\$ 100.00
	Driver's License	\$ 20.00
	Vehicle Identification	\$ 20.00
	Reverse Telephone	\$ 15.00
	Telephone - Other	\$ 15.00
	Company Details	\$ 40.00
Multi-Nation	Aircraft	\$ 10.00

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Public Records Group

AutoTrackXP International prices and data are subject to change.  
AutoTrackXP International- Price List: 07/21/2001

## CHOICEPOINT

1. ChoicePoint is the only vendor capable of providing online access to the following data sets and/or functionality:
  - (a) complete listings of all Mexican, Colombian and Argentine Citizens
  - (b) inclusion of unlisted numbers in telephone files in Mexico, Brazil, and Argentina
  - (c) inclusion of Mexican vehicle and driver license data
  - (d) complete listing of Colombian company data
  - (e) inclusion of personal identification information for Brazilian business people
  - (f) full usability in English language
2. ChoicePoint provides multiple means of accessing international data, depending on the customer's requirement. ChoicePoint can provide access through existing online interfaces, or through standalone international-only interfaces dedicated to each customer.
3. ChoicePoint's proprietary international data indexing and translation system provides an unmatched level of accuracy and ease of use to customer personnel. These algorithms and translation systems are unavailable from any other vendor.

### ChoicePoint International Outlook

- The INS runs approximately 20,000 Domestic searches per month using the domestic Choicepoint contract.
- We estimate International volume to be approximately 15% of Domestic volume since this is for the QRT's and Investigations.
- Estimated cost of an International search is approximately \$50 (assuming 80-90% Mexican searches).

Example: Citizen registry + DL search or  
Citizen registry + phone + aircraft

- 20,000 Domestic searches monthly = 3,000 International searches monthly (15%)
- 3,000 searches X \$50 per search = \$150,000 monthly

**Proposed Yearly Flat Rate (Unlimited)      \$1,000,000**

**Actual Yearly Transactional Usage          \$1,800,000**

The current domestic contract for Choicepoint is currently procured under a contract with DOJ TSS for \$1,516,000.00 which includes a 4% administrative fee.

**ChoicePoint International Data Access Statement of Work  
U.S. Immigration and Naturalization Service**

**Introduction:**

The purpose of this document is to provide the U.S. Immigration and Naturalization Service (INS) with a detailed description of ChoicePoint's international data capabilities, and a statement of work for providing access to international data services. Presently, ChoicePoint maintains citizen and business data from Mexico, Colombia, Costa Rica, Brazil, and Argentina, and is actively seeking to add data from other countries in Latin America, Asia, and Europe. Presently, ChoicePoint is the only provider of online international data on both individuals and businesses, including citizen registries in several Latin American countries.

**ChoicePoint Overview:**

ChoicePoint has been providing information to support customer business decisions since 1899, when Equifax Insurance Services was founded. Originally focused solely on the insurance industry, ChoicePoint's predecessors leveraged information-gathering competencies to provide critical data to the commercial sector, government agencies, legal firms, healthcare organizations, and many other types of organizations.

In 1997, the current ChoicePoint management team, led by Chairman and Chief Executive Officer Derek Smith, spun off from Equifax to create an independent, publicly traded organization. Since the spinoff, ChoicePoint has acquired more than 20 companies in an effort to augment our information gathering and dissemination capabilities. Today ChoicePoint is the nation's largest provider of online and on-demand public records, maintaining databases with more than 13 billion domestic and international online public records, and managing a staff of more than 1,500 researchers who obtain public record information from courthouses and other public sources on a daily basis. Additionally, partnerships extend our reach into Latin America, Europe, and the Pacific Rim. More than 5,000 employees in locations in all parts of the United States helped ChoicePoint generate over \$593 million in revenues in 2000.

ChoicePoint expanded its data collection efforts in 2000 to include international data to complement its U.S. public record products. Since then, ChoicePoint has added significant international data assets through acquisitions, direct relationships with various foreign governments, and by expanding its international network of trusted data vendors. ChoicePoint places a heavy emphasis on data accuracy and timeliness, and goes to great lengths to verify that the data offered in ChoicePoint products is being acquired legally from official sources. In cases where ChoicePoint utilizes a third party vendor as a data source, the vendor warrants to ChoicePoint that they have obtained the data legally, that they have the right to sell the data to ChoicePoint, and that they have not in any way violated the Foreign Corrupt Practices Act.

**ChoicePoint International Data Access:**

The following pages describe the international data sets currently available from ChoicePoint, several of which are unique to ChoicePoint and are not available anywhere else. The data is accessed via secure internet browser, and requires each user to enter user identification code and password for authentication before access is granted.

**Mexico**

**CITIZEN REGISTRY**

Nationwide listing of all Mexican citizens registered to vote as of the 2000 national election - updated annually. Data includes full name(s), legal addresses, DOB, Place of Birth, Gender, and identification information (RFC Number).

**DRIVERS' LICENSES**

Database contains only licenses issued in Mexico City since 1997, and is updated monthly. Data includes full name(s), address, RFC/Tax ID/License Number, license class, DOB, Gender, occupation, and telephone number.

**VEHICLE IDENTIFICATION (VIN)**

Database contains Title and Registration information on vehicles registered in Mexico City and is updated monthly. Data includes full name(s), address, RFC/Tax ID/License Number, DOB, Gender, telephone number, year, class, make, model, tag number, serial number, engine markings, and status.

**BIG COMPANIES AND MANAGERS**

Encompasses about 90% of all major corporations operating in Mexico, with descriptive information on line of business, full address, telephone and FAX numbers, key manager and executive names, personal and professional e-mail addresses, level of capitalization, and number of years in business information. We also include historical back to 1999. Descriptive information in both English and Spanish.

**TELEPHONES**

Nationwide listings for business & residential (including FAX numbers), with business classification data in English and Spanish and full address information.

**Colombia**

**COMPANY REGISTRY**

Nationwide registry of all registered businesses updated semiannually. Includes Business name, Tax ID (NIT), principal manager, description of business in

**ChoicePoint International Data Access Statement of Work  
U.S. Immigration and Naturalization Service**

English and Spanish, full address, telephone, FAX, email, key financial data, and registration data.

**AIRCRAFT**

Nationwide registry of aircraft, including tail identifiers, type of aircraft, name of owner, updated semi-annually.

**CITIZEN REGISTRY (SCHEDULED TO BE ADDED SEPTEMBER 2001)**

National registry file of all adult Colombians, including date and place of birth, gender, parentage, physical description, marital status, registration date, registration and passport number, and registered profession. Includes approximately 31 million Colombians now alive, as well as death records since 1991.

**Costa Rica**

**CITIZEN REGISTRY**

Monthly update of passport and national identification of all Costa Rican citizens. Data includes full name(s), gender, National ID/Passport number, ID expiration date, and country of citizenship.

**Brazil**

**COMPANY OWNERS**

Registry data for owners of businesses which do business in the State of São Paulo, which includes about 80% of all Brazilian businesses. Updated annually. Data includes name of business, form of incorporation, trade names, tax id (CNPJ/CPF) of both business and investor, investor name, investor gender, investor address, investor nationality, investor's national ID card ("cédula"), investor's capital at risk, description of business in Portuguese and English.

**PRIVATE COMPANIES**

Registry data for substantially all private businesses. Data includes Company name, company trade name, company tax ID, business description in English and Portuguese, SIC's of products sold, SIC's of exports, company address, company telephone and FAX. Updated annually.

**BUSINESS PEOPLE FINDER**

Identifies substantially all major executives and professional staff ('employee') of substantially all major businesses nationwide. Data includes company name, company trade name, company tax ID, company address, name of employee, gender of employee, title of employee, function and organizational role of employee, in English, emails for employee, telephone and FAX information for employee, description of business in English and Portuguese. Updated quarterly. Historical data back to 1998.

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**EXPORTS AND IMPORTS**

Database of transaction records of Brazilian foreign trade, database identifies Brazilian parties to exports or imports, country of destination or origin, product and value sold, approximate dates. Historical data back to 1994. Updated semi-annually. Descriptive data in English.

**MAJOR TELEPHONE LISTINGS**

Major cities' telephone listings, residential and businesses.

**AIRCRAFT**

Significant details, including owner name, owner address, owner tax id, home airfield, and technical description (make, model, serial number, technical description) of all aircraft registered in Brazil. Historical data to 1998. Descriptive data in English.

**Argentina**

**CITIZEN REGISTRY**

Nationwide registry of all citizens, includes national ID number, passport number, legal name, gender, approximate age, and registration address. Updated annually.

**TELEPHONE LISTINGS**

Nationwide Registry of telephone listings, business and residential. Updated annually. Historical data to 1999.

**MAJOR COMPANIES AND MANAGERS**

Nationwide records of substantially all major Argentine businesses, including company name, address, telephone, FAX, line of business, name and function of key managers in English and Spanish, contact data for managers, including email. Historical data back to 1999. Updated semi-annually.

**IMPORTS AND EXPORTS**

Detailed nationwide database, transaction by transaction of foreign trade. Database identifies product, product code, Argentine party (exporter or importer), country of origin or destination, value, unit value, form of shipment, dates and locations of custom clearance, insurance and freight values, transshipment venues (imports only). Product descriptive information in English. Updated quarterly.

**GOVERNMENT DIRECTORY**

Nationwide directory of Government Agencies and staff, including organization, organization function in English and Spanish, location, name and title of official in English and Spanish, address, telephone, email, FAX. Updated semi-annually. Historical data to 1999.



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**AIRCRAFT**

Nationwide registry of aircraft, including aircraft tail markings, owner name and address, description of aircraft, including technical data and serial numbers. Updated semi-annually. Descriptive data in English.

**Multiple Countries**

**WORLD AIRCRAFT REGISTRY**

Includes ownership and registry data of substantially all aircraft in the following countries: ARGENTINA, AUSTRIA, AUSTRALIA, BELGIUM, BERMUDA, BRAZIL, CANADA, DENMARK, FRANCE, GERMANY, IRELAND, LIECHTENSTEIN, LUXEMBOURG, MONACO, NORWAY, NEW ZEALAND, PHILIPPINES, POLAND, PORTUGAL, SWEDEN, SWITZERLAND, UNITED KINGDOM. Data includes aircraft tail markings, owner name and address, user name and address, home airfield, and descriptive data (make, model, serial numbers, technical description) of the aircraft. Updated semi-annually. All descriptive data in English.

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**Proposal to INS:**

ChoicePoint proposes providing a subscription for unlimited, dedicated access to all data sets described above to the INS at the flat rate of \$1.0 million for the period September 20, 2001 through September 30, 2002. In consideration of this monthly flat rate, USG will receive the following:

- Unlimited number of user identification codes for INS Quick Response Team (QRT) and ~~Intelligence divisions.~~ *Investigation.*
- Ability to perform unlimited number of searches against all data sets currently available.
- Cloaked access to data – ChoicePoint will have no ability to view any transactions performed by INS personnel, and no ability to recreate or otherwise investigate subjects of searches performed by INS personnel.
- User training at no additional cost.

Pricing in future years is subject to change based upon the availability of new data sets accessed by INS and any other changes in INS requirements. ChoicePoint welcomes this opportunity to describe our international data delivery capabilities to the INS, and looks forward to discussing the terms of this proposal in more detail.